



Negotiating The Offer

Create A Counteroffer

If the job meets your criteria, but the compensation does not then it is time to counteroffer.

You will need to write it down being clear and specific on which components need to be increased. The only factor that is being considered is what value you will bring to the role. Can you communicate that to justify your counteroffer?

Defining Your Focus: Compensation information for the role you applied for (based on research)

Role:

Location:

Base Salary:

Mid Level Salary:

High Level Salary:

What was offered?

What am I willing to accept?

What components of the offer do I need to negotiate, if any?



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What Makes You Great: Remind them of why they want to hire you and how you will be contribute to company goals.

- 1.
- 2.
- 3.

Communicating Your Value: Skills and experience that make you the best choice for the job.

- 1.
- 2.
- 3.

Counteroffer:
